Barton Community College Board of Trustees Board Study Session June 11, 2025

PROPERTY, CASUALTY, WORKERS COMPENSATION, AND OTHER INSURANCE:

History - The College has been insured by several independent carriers in over the years starting with EMC, then switching to MHEC, then switching to Chubb/Philadelphia, and finally joining the consortium KERMP. Due to high claims, as well as the condensed footprint of most Community Colleges, insurance companies have moved out of the Community College market. Most carriers are now requiring a percentage of the total property value as a deductible for wind and hail. Typically, these deductibles run from 2-5% of the property values.

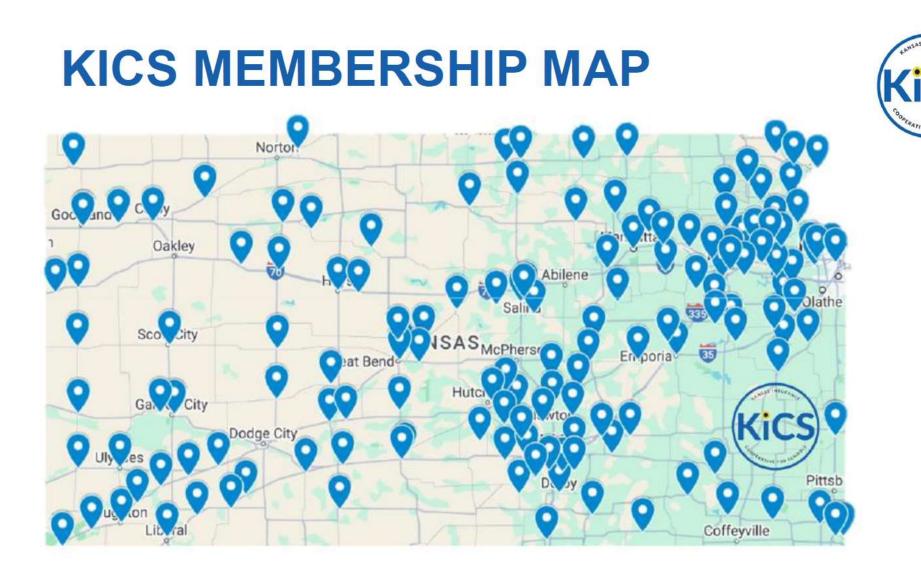
What is KICS (Kansas Insurance Cooperative for Schools – previously KERMP)?

- KICS is a consortium of KANSAS USD's and Colleges that have formed a consortium to meet common insurance needs.
- Must be a member of KASB.

- Must be approved to participate by the KICS Governing Board.
- Initial membership of 3 years is required. We are in year 5.
- Once approved to participate, cannot be removed from the consortium due to claims.
- All members pay the same prorated fixed costs based on the value of their property.
- For the most part, coverages are much better with KICS, and deductibles are much lower.
- Possibility for dividend returns in future years.
- Risk is spread out among a potential 150 members (all Kansas).
- The consortium is managed by Gallagher (major insurance/benefit Management Company). Gallagher also manages the insurance consortiums for Nebraska, Oklahoma, and Missouri.

INCREASED PURCHASING POWER





CONSTRUCTION TRENDS







	PREMIUM & COVERAGE COMPARISON Barton County Community College					
		-2025	2025-2026 KICS			
	K	ICS				
	Limits	Premium	Limits	Premium		
	KERMP \$500M	I Program Limit	KERMP \$500M Program Limit			
Property	Main Campus	\$ 561,395.09	Main Campus	\$ 415,030.62		
Building	\$ 166,584,72	2	\$ 174,048,237			
BPP	\$ 10,017,19	0	\$ 10,017,190			
Scheduled Equipment	Include	d	Included			
Business Income/Extra Expense	\$ 18,386,44	2	\$ 18,386,442			
Deductible - All Other Perils	\$ 50,000	C	\$ 50,000			
Deductible - Water	\$ 100,000	0	\$ 100,000			
Deductible - Wind/Hail	\$ 250,000	0	\$ 250,000			
Total TIV	\$ 194,988,354	4	\$ 202,451,869			
	K	KICS		CS		
Camp Aldrich	Camp Aldrich		Camp Aldrich			
Building	Include	d	Included			
BPP	Include	d	Included			
Deductible All Other Peril	Include	d	Included			
Wind & Hail Deductible	Include	d	Included			
Dorms	Dorms	Dorms				
Building	Include	d	Included			
BPP	Include	d	Included			
Deductible All Other Peril	Include	d	Included			
Wind & Hail Deductible	Include	d	Included			

	2024-2025		2025-2026			
	KIC	2S	KICS			
	Limits	Premium	Limits	Premium		
	CFC Lloyds	Syndicate	CFC Lloyds Syndicate			
Cyber Liability	Cyber Liability	\$ 18,170.96	Cyber Liability	\$ 17,614.37		
Cyber Incident Response Costs	\$ 2,000,000		\$ 2,000,000			
Legal and Regulatory Costs	\$ 2,000,000		\$ 2,000,000			
IT Security and Forensic Costs	\$ 2,000,000		\$ 2,000,000			
Crisis Communication Costs	\$ 1,000,000		\$ 1,000,000			
Privacy Breach Management Costs	\$ 2,000,000		\$ 2,000,000			
Income Loss and Extra Expense	\$ 2,000,000		\$ 2,000,000			
Regulatory Fines	\$ 2,000,000		\$ 2,000,000			
PCI Fines, Penalties, and Assessments	\$ 2,000,000		\$ 2,000,000			
Cyber Extortion	\$ 2,000,000		\$ 2,000,000			
Social Enginering	\$ 500,000		\$ 500,000			
Continuity and Prior & Pending Date	Full Prior Acts		Full Prior Acts			
Deductible	\$ 10,000		\$ 10,000			
	KICS		KICS			
Crime Liability	Crime	\$ 762.90	Crime	\$ 3,997.18		
Employee Theft	\$ 1,000,000		\$ 1,000,000			
ERISA						
Forgery or Alteration	\$ 1,000,000		\$ 1,000,000			
Theft of Money and Securities-Inside	\$ 1,000,000		\$ 1,000,000			
Theft of Money and Securities-Outside	\$ 1,000,000		\$ 1,000,000			
Computer Fraud	\$ 1,000,000		\$ 1,000,000			
Deductible	\$ 100,000		\$ 100,000			

	2024-	_	2025-2026			
	KIC	2 S	KICS			
	Limits	Premium	Limits	Premium		
	KIC	S	KICS			
Auto Package	Auto Liability	\$ 8,272.34	Auto Liability	\$ 66,154.34		
Commercial Auto - Combined Single Limit	\$ 2,000,000		\$ 2,000,000			
Hired Car Physical Damage						
Comprehense and Collision Deductible	\$1,000/\$1,000		\$1,000/\$1,000			
Garage Liability						
Garagekeepers	\$ 100,000		\$ 100,000			
	KIC	S	KICS			
General Liability	General Liability	\$ 24,843.65	General Liability	\$ 45,068.71		
Aggregate	\$ 4,000,000		\$ 4,000,000			
Product & Completed Operation Aggregate	\$ 4,000,000		\$ 4,000,000			
Personal & Advertising Injury	\$ 2,000,000		\$ 2,000,000			
General Liability - Occurrence	\$ 2,000,000		\$ 2,000,000			
Fire Damage Liability	\$ 1,000,000		\$ 1,000,000			
Medical Payments (Excluding Students)	\$ 5,000		\$ 5,000			
Employee Benefits - Occurrence	\$ 2,000,000		\$ 2,000,000			
Employee Benefits - Aggregate	\$ 4,000,000		\$ 4,000,000			
Retro Date	Full Prior Acts		Full Prior Acts			
Deductible	\$ 1,000		\$ 1,000			
Sexual Miscondut Occ/Agg	\$ 4,000,000		\$ 4,000,000			
Sexual Miscondut Occurrence	\$ 2,000,000		\$ 2,000,000			
Law Enforcement Liability	\$ 2,000,000		\$ 2,000,000			
Deductible	\$ 2,500		\$ 2,500			
Educators Legal Liability/EPLI		\$ 4,170.56		\$ 29,079.99		
Board Liability & Professional Educators Liab	\$ 2,000,000		\$ 2,000,000			
Retro Date	Full Prior Acts		Full Prior Acts			
Deductible	\$ 50,000		\$ 50,000			
Fiduciary Liability	Included		Included			
Continuity and Prior & Pending Date	Full Prior Acts		Full Prior Acts			
Nurses Professional Liability						
Aggregate	Included		Included			
Occurrence	Included		Included			
Crisis Management Expense - Each Event		\$ 6,137.77		\$ 5,883.36		
Pollution Liability						
Aggregate	\$ 5,000,000	\$ 4,848.21	\$ 5,000,000	\$ 4,997.56		
Deductible Coverage A, B, C Each Incident	\$ 50,000		\$ 50,000			
Excess	\$3M x \$2M	included	\$3M x \$2M	included		
Occurrence	\$ 3,000,000		\$ 3,000,000			
Aggregate	\$ 3,000,000		\$ 3,000,000			

	2024-2025		2025-2026 KICS				
	KICS						
	Limits		Premium		Limits		Premium
Total KICS Package		\$	628,601.48			\$	587,826.13
Fine Arts	Gallagher / XL Specialty		Gallagher / XL Specialty				
Limit of Insurance - Per Occurrence	\$ 1,000,000	\$	2,500	\$	1,000,000	\$	2,500
Art Reference Library	\$ 1,000,000			\$	1,000,000		
Transit	\$ 250,000			\$	250,000		
Valuation	Agreed Value				Agreed Value		
Deductible	\$ 2,500			\$	2,500		
Total Fine Arts		\$	2,500			\$	2,500
	United He	artla	nd		United H	eartl	and
Workers Compensation (MultiState):		\$	70,581			\$	72,880
Employer Liability	\$1Mil / \$1Mil / \$1Mil			\$1M	il / \$1Mil / \$1Mil		
Code 8868	On File				On File		
Deductible - Per Claim	\$ 500			\$	500		
Stop Gap- WA							
Experience Modification	0.66				0.65		
Total WC		\$	70,581			\$	72,880
Total		\$	701,682			\$	663,206

Three brokers are approved providers of the KICS program. Conrade Insurance Group is our broker and coordinates the KICS program for approximately 75% of the State of Kansas. The State is divided up into territories and brokers are assigned to those territories.

Barton's decrease for FY26 amounts to approximately 5.4% decrease over the previous year. All independent carriers are increasing Wind/Hail deductibles to a percentage (2-5%) of the property value. For Barton, we have a property & contents value of \$202,451,869. At a 2% Wind/Hail deductible, our deductible would be around \$4 million.

There are very few insurance companies that will even bid on Community Colleges. This is due to the concentration of property in one location, the high risk of storm damage in Kansas, and past claims for Kansas Educational institutions. For those carriers that are still in the Community College market, they typically limit total property value coverages to \$100 million.

For comparison, the 25/26 insurance quote includes:

- A 6.4% decrease in the total KICS coverage rate.
- A 3.35% increase in United Heartland's Work Comp rate.
- An overall decrease of 5.4% in the total insurance package.