

# Barton Community College

## Board Study Session

November 13, 2018

### BartOnline Accounts Receivable as of 11-12-18

Term	Bal
201301	\$2,403
201401	\$19,358
201402	\$13,061
201403	\$2,570
201501	\$17,616
201502	\$13,236
201503	\$4,897
201601	\$11,084
201602	\$17,306
201603	\$8,470
201701	\$24,493
201702	\$20,853
201703	\$12,683
201801	\$196,558
201802	\$209,550
201803	\$208,317
201901	\$963,242
Grand	\$1,745,697

**BOL payment History:** The payment requirements were changed starting 201801 to match our other delivery methods and their payment schedules. Prior to the change, students taking BOL courses had one week after the class started to:

- Pay for the course in full
- Sign up for a payment plan
- Or have authorized financial aid available to cover the cost of the course

All students enrolled in BOL courses were required to meet one of these three requirements.

This requirement caused issues for student that were enrolled in both face to face courses and BOL courses as some courses had to be paid for upfront, while others could be paid for over the entire semester.

### **Where we are today:**

Currently, we allow all student the entire semester to pay for the course. This has caused a number of issues with our students taking BOL courses:

- Approximately 61% of the students that have failed to pay for their course have also earned a grade of a D or an F, or have withdrew from the course.
- Our accounts receivable has increased dramatically for our students taking BOL courses. Most of this AR will be non-collectable.
- International students cannot be submitted via the collection process.

### **Options for Payment:**

- Payment in full prior to first week.
- 50% payment prior to first week and remaining balance by end of online course.
- Payment in full prior to first week will lead to discount (% scholarship) on second course of equal credit. This will require increased scholarship funds to cover the costs associated with providing additional scholarships.
- By end of the first week of classes students must have one of the three options below:
  - Pay for the course in full
  - Sign up for a payment plan (allows payments over the full semester)
  - Must have authorized financial aid in an amount to cover the cost of the class

For each of these options, we need to discuss the possibility of waving the requirements for those students that are enrolled FT, are taking one or more F2F courses, and are degree seeking students (for the most part, these are students enrolled on the Barton County Campus).