

Scenario #1 does the following:

- *Decreases in-county tuition by \$ 3
- Increases out-of-county tuition by \$ 1
- Increases out-of-state tuition by \$ 2
- Increases revenue by \$9,424

*My recommendation would not be to set up different tuition rates for in-county versus out-of-county. Instead, we would automatically scholarship all Barton County citizens the \$4 per credit hour. We would publish our In-state rate as being \$55 (in this example) and then add a statement that Citizens of Barton County receive an automatic \$4 per hour scholarship. This is how Butler handles their differential. The table below shows you the net result, although we wouldn't be setting the in-county tuition level lower.

Increase = ? Additional Revenue

<u>Tuition</u>	<u>Current Rate</u>	<u>Increase</u>	<u>New Rate</u>	<u>Scholarships</u>	<u>Additional Revenue</u>	<u>Difference =</u>	<u>\$4</u>
In County tuition increase	\$54	-\$3	\$51	-\$5,037	-\$43,137	\$51	
Out of County tuition increase	\$54	\$1	\$55	\$3,920	\$48,647	\$55	
Out of State tuition increase	\$85	\$2	\$87	\$5,986	\$3,914		
International tuition increase	\$137	\$0	\$137	\$0	\$0		
BartOnline tuition increase	\$54	\$0	\$54	\$0	\$0		
					\$9,424		
Fees							
In County fee increase	\$30	\$0	\$30		\$0		
Out of County tuition increase	\$30	\$0	\$30		\$0		
Out of State fee increase	\$30	\$0	\$30		\$0		
International fee increase	\$30	\$0	\$30		\$0		
BartOnline Fee increase	\$76	\$0	\$76		\$0		
					\$0		
			Total		\$9,424		

Scenario #2 does the following:

- *Decreases in-county tuition by \$ 3
- Increases out-of-county tuition by \$ 2
- Increases out-of-state tuition by \$ 2
- Increases revenue by \$59,157

*My recommendation would not be to set up different tuition rates for in-county versus out-of-county. Instead, we would automatically scholarship all Barton County citizens the \$5 per credit hour. We would publish our In-state rate as being \$56 (in this example) and then add a statement that Citizens of Barton County receive an automatic \$5 per hour scholarship. This is how Butler handles their differential. The table below shows you the net result, although we wouldn't be setting the in-county tuition level lower.

Increase = ? Additional Revenue

<u>Tuition</u>	<u>Current Rate</u>	<u>Increase</u>	<u>New Rate</u>	<u>Scholarships</u>	<u>Additional Revenue</u>	<u>Difference =</u>	<u>\$5</u>
In County tuition increase	\$54	-\$3	\$51	-\$5,037	-\$43,137	\$51	
Out of County tuition increase	\$54	\$2	\$56	\$7,840	\$97,294	\$56	
Out of State tuition increase	\$85	\$2	\$87	\$5,986	\$3,914		
International tuition increase	\$137	\$2	\$139	\$1,442	\$1,086		
BartOnline tuition increase	\$54	\$0	\$54	\$0	\$0		
					\$59,157		
<u>Fees</u>							
In County fee increase	\$30	\$0	\$30		\$0		
Out of County tuition increase	\$30	\$0	\$30		\$0		
Out of State fee increase	\$30	\$0	\$30		\$0		
International fee increase	\$30	\$0	\$30		\$0		
BartOnline Fee increase	\$76	\$0	\$76		\$0		
					\$0		
			Total		\$59,157		