

First Addendum eCollege Master Services and License Agreement

Detail: Barton's current contract with eCollege will end on June 30, 2013. The contract calls for one year notice to be given in the event of cancellation. Due to the significant amount of funds being paid to eCollege, and the importance of having an effective and efficient online learning management system supporting student online learning, Barton initiated a bid for service earlier this calendar year. The bidding process produced a number of alternative applications for consideration. Each proposal contained advantages and disadvantages. Review led to the identification of four clear options for final decision-making:

1. Maintain current status quo with eCollege service provider
2. Continue with eCollege service provider with amendments to current contract language
3. Transition to alternative service provider
4. Transition to an alternative service provider and run dual systems for a period of time.

A work team recommended option #2, the continuation of the eCollege contract with amendments to the current contract language. Based on savings in maintaining eCollege service, option two provided the service best suited in supporting online learning.

Management staff has been successful in amending the contract language which will allow additional flexibility and savings for Barton's delivery of online learning opportunities. The new contract would be for a term of 5 years, with July 1, 2012 being the start of the revised contract. Based on the current enrollments with our online learning, the new contract will save the College approximately \$200,000 annually (based on current enrollments).

Recommendation: It is recommended that the Board of Trustees authorize the President to sign the First Addendum to eCollege Master Services and License Agreement.