

SCT/BANNER CONTRACT RENEWAL

Detail: During 1995 the College acquired SunGard SCT Banner administrative software, which includes student, financial aid, human resources, finance and alumni.

In addition to the initial purchase of software and equipment, there is an annual fee to continue using their software. The annual fee for the current year was approximately \$143,000. Our current contract for SunGard SCT Banner runs out June 30, 2009.

Bid request were sent to the following vendors:

SunGard SCT Banner
Jenzabar
Peoplesoft

Converting to a product other than Banner will require the purchase of the software, purchase of equipment, conversion of years of data, and training of employees. In addition, both student information systems will need to run simultaneously for approximately 18 months in order to switch to another product.

SunGard SCT Banner has provided four options for extending their contract:

Option 1 is a 4-year extension @ an 8% increase in annual fees each year.
Option 2 is a 6-year extension @ an 6% increase in annual fees each year.
Option 3 is an 8-year extension @ an 5% increase in annual fees each year.
Option 4 is a 10-year extension @ an 4% increase in annual fees each year.

Jenzabar provided a bid to provide the software necessary to operate the student information system, additional hardware, training, data conversion, and maintenance.

The initial cost to convert to the Jenzabar product - \$685,000.
Additional cost of running dual systems for 18 months - \$300,000.
Additional hardware - \$100,000.
Additional employees for data conversion & training - \$150,000
Annual fee for Jenzabar - \$66,730 for Jenzabar products with an annual increase of 5% for 10 years. For 3rd party software, the annual fees will have an annual increase of 8%.

Peoplesoft – No bid was received.

Recommendation: It is recommended that the Board of Trustees authorize the President to sign Option #4 from SunGard SCT Banner. This will enable the College to extend the SunGard contract for 10-years at an annual increase of 4%.