

**Primary Indicator 3 – Supplemental Indicator 2:
The College will build effective partnerships in addressing workforce needs**

List of current partnerships

1. STRA
2. Auto Body Shop
3. Becker Tire
4. Case New Holland
5. CPI Qualified Plan Consultants
6. Doonan Peterbilt
7. Duke Drilling
8. Firemaster
9. Fuller Brush
10. Great Bend Packing
11. Jefferson Grade School
12. Kansas Department of Corrections
 - a) Ellsworth Correctional Facility – Staff Education
 - b) Larned Mental Health Correctional Facility – Staff Education
13. Rosewood Services
14. Roth Equipment
15. Russell Community
16. Straub International
17. WorkFit Partners – Innovative Livestock, Inc. and Advanced Therapy

Training requested and implemented

- 1. Case New Holland**
 - a. Customized Training Contract provides training for service technicians across the country.
 - b. Annual contract provides additional payments for classes with more than maximum enrollment and classes over the maximum contracted amount.
 - c. In 2008 this program generated 138 enrollments and has generated 124 enrollments through April 24, 2009.
 - d. The total number of credit hours generated by this program in 2008 was 245.
 - e. At present, this program has generated 226 credits.
- 2. Natural Gas Industry**
 - a. NACE Corrosion Control
- 3. CPI (Qualified Plan Consultants)**
 - a. Defined Contributions 1
 - b. Defined Contribution 2
 - c. Retirement Plan Fundamentals – 1 (2 sections)

- d. Retirement Plan Fundamentals – 2 (2 sections)
- 4. Early Childhood Professionals**
 - a. Child Education Fair
- 5. Fuller Brush**
 - a. Customized Training (Supervisory)
- 6. Great Bend Packing**
 - a. Customized Training (Supervisory)
- 7. Jefferson Grade School**
 - a. Customized Training (Command Spanish)
- 8. Kansas Department of Corrections (Ellsworth Correctional Facility & Larned Mental Health Correctional Facility)**
 - a. Introduction to Corrections
 - b. Ethical Decision Making in Corrections
- 9. KDHE WIC Conference**
 - a. Customized Training (Command Spanish Seminar)
- 10. Public Healthcare Offering**
 - a. Customized Training (Command Spanish)
- 11. Public Offering**
 - a. Customized Training (OSHA General Industry)
- 12. Public Offering**
 - a. Customized Training (Supervisory Training Series)
- 13. Public Offering**
 - a. Customized Training (Employer Forum: Employment Law, Unemployment Insurance, Work Comp.)
- 14. Rosewood Services**
 - a. Customized Training (Supervisory)
- 15. Roth Equipment, Doonan Peterbilt, Firemaster, and Duke Drilling**
 - a. Customized Training (Auto Air Conditioning)
- 16. Russell Community**
 - a. Multimedia Presentations

17. Salina Library Public Offering

- a. Customized Training (Command Spanish)

18. Straub International, Auto Body Shop, ATRA, and Becker Tire

- a. Customized Training (Auto Electrical)

19. WorkFit

- a. Barton County
- b. Glassman Corporation
- c. Kansas Gas Service
- d. Straub International

Partnership Testimonials

CPI provides incentives and bonuses for our employees to pursue specialized training in the pension field. In working with Barton Community College, we have been able to offer classes specifically designed for our employees. Barton has been very accommodating to create and schedule classes that our employees need to take in order to complete the required exams to attain various designations through the American Society for Pension Professionals and Actuaries (ASPPA). We have been extremely pleased with our partnership with Barton and thoroughly enjoy working with them.

***Margaret Dirks, Employee Relations Coordinator
CPI Qualified Plan Consultants***

The training we got from Barton was excellent. The instructor covered all the basics from square one on up to the whole system. As a result we were able to meet our required qualifications and our employees got their required licenses.

Butch Fry, Doonan Peterbuilt, Great Bend