

eCollege Master Services and License Agreement

Detail: Barton's current contract with eCollege will end on June 30, 2009. Due to the significant amount of funds being paid to eCollege, and the importance of having an effective and efficient online learning management system supporting student online learning, Barton initiated a bid for service earlier this calendar year. The bidding process produced two alternative applications for consideration – eCollege and Angel. Each proposal contained advantages and disadvantages. Intense review led to the identification of four clear options for final decision-making:

1. Maintain current status quo with eCollege service provider
2. Continue with eCollege service provider with amendments to current contract language
3. Rapidly transition to alternative service provider with brief 3-4 month break in online service
4. Gradually transition to alternative provider in 2-3 years while maintaining eCollege service during the transition process

A work team recommended option #2, the continuation of the eCollege contract with amendments to the current contract language. Based on savings in maintaining eCollege service and cost factors in initiating Angel integration, Option two provided the service best suited in supporting online learning.

Management staff has been successful in amending the contract language which will allow additional flexibility for Barton's delivery of online learning opportunities. The new contract would be for a term of 4 years. Based on the current enrollments with our online learning, the new contract will save the College approximately \$250,000 annually.

Recommendation: It is recommended that the Board of Trustees authorize the President to sign the eCollege Master Services and License Agreement.