

**ENDS Statement Six
Regional Workforce Needs
Fiscal Year 2013**

*Workforce Training
and
Community Education Division*

What drives you?
BARTON
COMMUNITY COLLEGE

Indicator #1

The College will develop strategies to identify and address on-going needs

The College's Workforce Training & Community Education Division utilizes a variety of external resources to respond to regional workforce needs.

Advisory Boards

- Individuals who serve on advisory boards are recognized representatives of business and industry and other community sectors pertinent to the program.
- Members assist in the development and enhancement of programs that ensure students have the skills necessary to compete and succeed in the workplace
 - New Beef Cattle Production program was highly supported by the Agriculture Advisory Board
 - We are waiting on final approval for a new Business, Management & Leadership certificate program, with an emphasis on Entrepreneurship; the Business Advisory Board contributed to the development of topics for the new Entrepreneurial classes.
 - We are waiting on approval for the revisions to the Networking program; the Information Technology Advisory Board contributed to the development of new courses and a directional change in the program.

2013-2014 Workforce Advisory Boards

Adult Healthcare	Emergency Services Education
Agriculture	Information Technology
Automotive	Medical Support Programs (MA, MC, MT)
Business/BAT/MAT	Medical Laboratory Technician
Corrections	Natural Gas
Criminal Justice	Nursing
Dietary Manager	Pharmacy Technician
Early Childhood	

***Industrial Technology Advisory Board will be added for the Computer-Aided Drafting, Manufacturing Skills and Welding programs once they have been implemented on campus.**

School Districts

- School districts provide insight into the educational interests and needs of students, parents and personnel.
- Districts are supporting the availability of SB#155 funds – particularly online education.
 - Increased number of Certified Nurse Aide courses in area districts
 - Availability of Medical Terminology, Animal Science and Plant Science in area districts
 - Significant increase in the number of high school students taking online CTE courses; Larned High School has a model approach to support online education.

- Barton partners with 16 individual schools within 15 school districts.

USD 112 - Central Plains	USD 401 – Chase	USD 431 – Hoisington
USD 327 - Ellsworth	USD 403 – Otis-Bison	USD 432 – Victoria
USD 350 – St. John	USD 405 – Lyons	USD 489 – Hays
USD 355 – Ellinwood	USD 407 – Russell	USD 495 – Larned
USD 395 – LaCrosse	USD 428 – Great Bend	USD 496 – Pawnee Heights

Industry Partnerships

- It is important to have industry partnerships across the region to advance the College’s goal of providing responsive education suitable for a trained workforce.
 - Recent donation by Great Plains Manufacturing supporting the welding program at Ellsworth Correctional Facility
 - Donor proposals on behalf of the Agriculture, Natural Gas and Welding programs have been developed.
- Partnering with industry provides the institution an awareness of what is happening within the business community, i.e. available positions, needed skills, economic changes, etc.
- Partnerships must be constantly developed, nurtured and maintained for effective results.

Chamber of Commerce & Economic Development Boards

- The College’s involvement with Chambers and Economic Development Boards places the institution in a key position to be aware of community needs and developments.
- The College currently serves as a member of all service area Chambers.
- Area Chambers are helpful in distributing information about college programs, activities and opportunities with their membership.

Labor Data

- The College includes labor data as a component of determining need for new and enhanced career technical programs.
- The College utilizes labor data found in the Kansas Job Outlook, the National Occupational Outlook Handbook as well as job and labor data available in partnership with the KansasWORKS.

Trends & Opportunities

- The key to being prepared for a trend and/or an opportunity is paying attention to what is occurring at the local, state and national levels.
- Active partnering, participation in community activities, attendance at state meetings, and awareness of political and strategic events position the College to act in a responsive manner with respect to addressing regional workforce needs.

	Adult Healthcare	Agriculture	Automotive	Business	Corrections	Criminal Justice	Dietary Manager	Drafting	Early Childhood	Emergency Med Services	Graphic Design	Medical assisting-Coding-Transcription	Medical Lab Technician	Natural Gas Technician	Networking	Nursing	Pharmacy Technician	Welding
A = advisory board C = internship/externship/field experience/clinical/practicum D = donated equipment, supplies, scholarships, human resources, etc. P = supply vendors																		
Central Plains School-USD 112		A		A									A					
Clafin Police Department						A												
Clara Barton Hospital	A									C		A/C	A/C		A	A/C/ D/P	A	
Clark Ag		A																
Clay County EMS										A								
Clay County Medical Center										C			C					
Cloud County Health Center							C			C			C					
Coffey Health System													C					
Coffeyville Regional Medical Center													C					
Coleman Health Care Center-Coleman, TX							C											
Community Memorial Healthcare, Inc.													C					
Completely Kids		A																
CPI Qualified Plan Consultants				A											A			
Dickinson County EMS										C								
Dodge City Medical Center													A/C					
Dominican Mother House																A		
Doonan GMC and Peterbilt			A															
Doonan Specialize Trailer																		A
Dove Buick			A/D															
Dr. Don Beahm												A						
EBH Engineers								A										
EagleMed										A/C						D		

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Early Childhood Assoc. Apprenticeship Program									A									
Early Childhood Connections									A									
Eastern Kansas Health Care System VAMC													C					
ECAAP Program									A									
Educational Community Center											A							
Edwards County Hospital-Kinsley, KS							C			C			A/C					
Eldercare, Inc	A																	
Eli Lily Company																	A	
Ellis County EMS										A								
Ellinwood District Hospital	A									C		A/C	A			A/C		
Ellinwood EMS										A/C/D								
Ellinwood High School		A		A					A		A							
Ellinwood Police Department						A/D												
Ellis County EMS										A/C								
Ellsworth Childcare & Learning Center									A									
Ellsworth Correctional Facility					A										A			
Ellsworth County EMS										A/C/D								
Ellsworth County Medical Center	A						A			C			A/C			A/C/D/P		
Ellsworth County Sheriff's Office						A/C/D												
Ellsworth Extension Service									A									
Ellsworth Good Samaritan	A/C											A						

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	Adult Healthcare	Agriculture	Automotive	Business	Corrections	Criminal Justice	Dietary Manager	Drafting	Early Childhood	Emergency Med Services	Graphic Design	Medical Assisting-Coding-Transcription	Medical Lab Technician	Natural Gas Technician	Networking	Nursing	Pharmacy Technician	Welding
Hays Medical Center										A/C						C		
Head Start CDI									A									
Head Start-Colby									C									
Head Start Training & Transition Center									A									
Heart of America																A		
Heart of Kansas Family Health Care												A	A/C			A		
Heartland Cancer Center																C		
Heartland Regional Medical Center													C					
Heartland Regional OB/GYN																A		
Helping Hands Preschool									A/C									
Hertel's Auto Service			A															
Hess Services, Inc.								A										
Hoisington EMS										A/D								
Honeywell Process Solutions													A					
Hospital District #1 of Rice County	A												C			A/C		
Hoisington City Ambulance										A								
Hoisington High School		A		A					A		A							
Hoisington Police Department						A/C/D												
Horton County EMS										C								
Hutchinson Clinic													A/C					
Hutchinson Hospital													A/C					

	Adult Healthcare	Agriculture	Automotive	Business	Corrections	Criminal Justice	Dietary Manager	Drafting	Early Childhood	Emergency Med Services	Graphic Design	Medical Assisting- Coding-Transcription	Medical Lab Technician	Natural Gas Technician	Networking	Nursing	Pharmacy Technician	Welding
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Kansas Land Tire Co.			A															
Kansas Municipal Utilities														A				
Kansas State University-Dietetics Department							A											
Kansas Works					A													
Kanza Coop		A																
Kids' Corner Day Care									A									
Kindred TCC-Milwaukee							C											
Kiowa County Memorial Hospital										C/D			C					
LaCrosse High School		A																
LaCrosse Police Department						A												
Lafayette Regional Health Center													C					
Landmark National				A														
Lane County EMS										C								
Larned Correctional Mental Health Facility					A	A/C												
Larned EMS										C/D								
Larned Headstart									C									
Larned Health Care & Living Center	A/C															A		
Larned High School		A							A		A		A					
Larned Juvenile Correctional Facility					A										A			
Larned Police Department						A												
Larned Special Education									A									
Larned State Hospital	A												A			A/C/ D		
Lawrence Memorial Hospital													C					

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Walgreen's Pharmacy																	A/C	
Wal Mart		P	P						P					P				
Ward Feed Yard		A																
Washington County Hospital										C								
Waters True Value		P	P											P				
Western Plains Medical Complex										C			C					
Wheatland Nursing Center	C																	
William Newton Memorial Hospital													C					
Wilson High School*		A							A									
Woodhaven Care Center	A/C															A/C		

Grants
July 1, 2012 – June 30, 2013

Grant	Agency	Project Date(s)	FY 2013 Budget	Total Project Budget	Area
Nursing Grant	KBOR	07/01/12 – 06/30/13	\$36,773	\$36,773	Nursing Salaries and Supplies
Perkins Improvement	KBOR	07/01/12 - 06/30/13	\$111,325	\$111,325	All CTE Programs
AEFLA	KBOR	07/01/12 - 06/30/13	\$128,668	\$128,668	Adult Education
PRSCEO Grant	USDE	03/19/13 – 07/31/15	\$138,331	\$360,140	Corrections/ Incarcerated
Total			\$415,097	\$636,906	

Grants Office: November 4, 2013

**Foundation Support
Funds from July 1, 2012 – June 30, 2013**

Donor	Gift	Description	Gift Type
Adams, Brown Beran and Ball Scholarship	\$ 500.00	Business Scholarship	Cash
Regina Ault Memorial Scholarship	\$ 2,375.00	Vocational Scholarship	Cash
Barton Foundation	\$ 3,766.95	Mini Grant	Cash
Barton Foundation	\$ 159.00	Plaque MUPTC Building	Cash
Barton Foundation	\$ 828.00	Automotive Tools	Cash
Central Kansas Medical Center (CKMC)	\$ 2,555.73	Nursing Scholarship	Cash
Farmers Bank Scholarship	\$ 650.00	Business Scholarship	Cash
Jeanette Haak Scholarship	\$ 1,000.00	Nursing Scholarship	Cash
Kummer Family Endowment	\$ 1,000.00	Nursing/Business Scholarship	Cash
Lee Turner Endowment	\$ 2,554.38	Criminal Justice Lecture Series	Cash
Mid America Holding	\$ 1,000.00	Natural Gas Distribution Scholarship	Cash
Sunflower Bank Scholarship	\$ 250.00	Business Scholarship	Cash
1st Baptist Church	\$ 500.00	Correctional Facility Scholarship	Cash
ECF Challenge (Anonymous Donor)	\$ 500.00	Correctional Facility Scholarship	Cash
Post Rock Jaycees	\$ 250.00	Correctional Facility Scholarship	Cash
Dove Chevrolet, Buick and Cadillac Scholarship	\$ 500.00	Automotive Scholarship	Cash
Amos Bayer Endowment	\$ 6,000.00	Ag, Mechanics, Vo-Tech Scholarship	Cash
Emil John Gabelman Scholarship	\$ 750.00	Correctional Facility Scholarship	Cash
Rinker Scholarship	\$ 1,500.00	Nursing Scholarship	Cash
Tony & Edna Schartz	\$ 1,500.00	Ag/Business Scholarship	Cash
Sebits Scholarship	\$ 600.00	Business Scholarship	Cash
Rene Schmidt Endowment	\$ 500.00	Ag Scholarship	Cash
G.E. & Lois Alban	\$ 1,000.00	Ag/Business Scholarship	Cash
George & Jane Bemis	\$ 1,032.06	Nursing Scholarship	Cash
Heartland Riders for Christ	\$ 250.00	Correctional Facility Scholarship	Cash
Betty L Miller Scholarship	\$ 1,500.00	Nursing/Allied Health	Cash
Wayne Becker Scholarship	\$ 500.00	Automotive/Business Scholarship	Cash
Superior Essex Scholarship	\$ 250.00	Business Scholarship	Cash
Grant Hoener Memorial Scholarship	\$ 250.00	Business Scholarship	Cash
Barton Co Medical Society	\$ 800.00	Medical Field Scholarship	Cash
Wilfred B Marquis Scholarship	\$ 2,000.00	Nursing Scholarship	Cash
Raymond Leiker Scholarship	\$ 1,000.00	MLT Scholarship	Cash
Don & Phyllis Whelan Endowment	\$ 600.00	Nursing Scholarship	Cash
George Cusick Endowment	\$ 500.00	Business Scholarship	Cash
Elmer & Frances Amerine Endowment	\$ 2,250.00	Ag or Nursing Scholarship	Cash

Clara Barton Nursing Scholarship	\$ 2,000.00	Nursing Scholarship	Cash
Louis & Mary Kinzel	\$ 1,000.00	Medical Field Scholarship	Cash
Maloy & Pauline Breitenbach	\$ 600.00	Allied Health Scholarship	Cash
Clifford & Pauline Getz	\$ 6,000.00	Nursing Scholarship	Cash
P & S Security	\$ 2,600.00	Laser Simulator Additional Equip	Cash
City of Great Bend	\$ 3,000.00	Laser Simulator	Cash
Barton County Attorney	\$ 10,000.00	Laser Simulator	Cash
Pawnee County Attorney	\$ 1,500.00	Laser Simulator	Cash
Total Cash	\$ 67,871.12		
Midwest Utility Pipeline Center	\$ 4,085.00	Monitor Systems-Natural Gas	Gift in Kind
Trails West EMS	\$ 5,000.00	Ambulance-EMS	Gift in Kind
P & S Security	\$ 529.99	Glock 17-9mm Handgun-Criminal Justice	Gift in Kind
Total Gift In Kind	\$ 9,614.99		
Total of All Gifts	\$ 77,486.11		

**Workforce Training and Community Education
Fiscal Year '13 Program and Course Fees**

Class Title	Fee Amount Charged	Fee Used For:
ADHC #1987: Med, Ther & Supportive Serv	\$20.00	Proctoring Re-Tests, KDHE Fees
ADHC #1987: Med, Ther & Supportive Serv	\$55.00	Proctoring Tests, KDHE Fees, Equipment, and Supplies
AUTO 1024: Auto Body Repair I	\$75.00	Supplies
AUTO 1026: Auto Body Repair II	\$75.00	Supplies
AUTO 1036: Auto Body Repair III	\$75.00	Supplies
AUTO 1100: Intro to Auto Tech	\$80.00	Online Textbooks
AUTO1122: Engine Performance II	\$70.00	Online Textbooks
AUTO 1118: Auto Air Conditioning	\$80.00	Online Textbooks

Class Title	Fee Amount Charged	Fee Used For
CHLD 1507: Child Health-Safety	\$35.00	Fees used for supplies and materials
CHLD 1513: Child Play & Games	\$25.00	Fees used for supplies and materials
CHLD 1554: Creative Activities	\$25.00	Fees used for supplies and materials
CRIM 1658: Police Firearms	\$75.00	Fees are used to purchase ammunition for this class. These fees are collected at enrollment.
CRIM 1667: Crime Scene Investigation	\$20.00	Fees are used to pay for lab supplies, equipment, chemicals.
CRIM 1606 Intro to Law Enforcement	\$100.00	Fees used to enhance or upgrade all the class materials. These fees are collected at the time of enrollment.
EMTS 1543: Paramedic IV	\$250.00	Fees are used to pay for supplies, equipment, guest speakers with specialized training, uniform shirts, name tags, CPR/ACLS cards, EMSA, graduation fees, specialty classes. These fees are collected at the time of enrollment.
EMTS 1550: Training Officer I (TOI)	\$13.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1551: Training Officer II (TOII)	\$26.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.

Class Title	Fee Amount Charged	Fees Used For
LANG 1933 Spanish for the Workforce	\$31.00	Fees used for supplies and materials
MDAS 1615: Medical Assistant Internship	\$140.00	Fees used for certification test
MLTC 1500 MLT: Intro. Med Lab, Urin, Body Fluid	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are per credit hour and collected at enrollment.
MLTC 1511 MLT: Sem in Laboratory Medicine	\$5.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are per credit hour and collected at enrollment.
MLTC 1505 MLT: Clinical Microbiology I	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are per credit hour and collected at enrollment.
MLTC 1504 MLTC: Clinical Chemistry I	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are per credit hour and collected at enrollment.
MLTC 1503: Principles of Phlebotomy	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are per credit hour and collected at enrollment.
MLTC 1509 MLT: Immunology & Serology	\$80.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1502 MLT: Hematology & Coagulation	\$105.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.

Class Title	Fee Amount Charged	Fee Used For
MLTC 1506 MLT: Clinical Microbiology II	\$50.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1508 MLT: Blood Banking	\$125.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1510 MLT: Clinical Chemistry II	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1512: Basic Med Lab Techniques	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
NAID #1229: Nursing Home Aide	\$55.00	Proctoring Tests, KDHE Fees, Equipment, and Supplies
NAID #1235: Medication Aide	\$20.00	Proctoring Re-Tests, KDHE Fees
NAID #1235: Medication Aide	\$55.00	Proctoring Tests, KDHE Fees, Equipment, and Supplies
NATG #1160: Trenching & Excavation	\$450.00	NCK Tech teaching
NATG Program Per Semester	\$135.00	Student supplies & equipment
Nursing; #12861: Maternal Child Nursing II	\$50.00	Student supplies & equipment

Class Title	Fee Amount Charged	Fee Used For
Nursing; #13700: Med Surgical Nursing I	\$50.00	Student supplies
Nursing; #13698: Fundamentals of Nursing	\$193.00	Student supplies, equipment, liability insurance, course testing packet
Nursing; #12859: Med Surgical Nursing III	\$295.00	Student supplies, equipment, liability insurance, course testing packet
Nursing; #22094: Medical Surgical Nursing IV	\$250.00	Student supplies, equipment, liability insurance, course testing packet
Nursing; #22406: Med Surgical Nursing II	\$225.00	Student supplies, equipment, liability insurance, course testing packet
Nursing; #21980: Maternal Child Nursing I	\$50.00	Student supplies, equipment,
Nursing; #21976: Mental Health Nursing II	\$50.00	Student supplies & equipment

Indicator #3 & 4

The College will build effective partnerships in addressing workforce needs and be recognized as a leader in economic development.

Customized Training

In addition to a variety of career technical certificate and degree programs, the Workforce Training & Community Education Division offers employers the opportunity to tailor designed training for their organizations and employees. The following captures a list of customized training that was offered in response to industry requests and needs:

TRAINING PARTNER	TITLE	ACT ENRL
CPI	Retirement Plan Fundamentals-2	14
CPI	DC1 – Basic Concepts	9
CPI	Retirement Plan Fundamentals I	15
CPI	TGPC I	12
CPI	TGPC 2	10
Great Bend Regional Hospital	Office Professionals-Gossip	101
Gas Measurement Training Council	Gas Measurement	17
Southern Star	Customized Corrosion-PLC	29
Southern Star	Customized Corrosion-PLC	11
Adams, Brown, Beran & Ball	Leadership Development	16
USD 350	Leadership Development	41
Benefit Management Inc	Leadership Development	17
1 st United Methodist – GB	Leadership Development	8
Great Bend High School	Leadership Development	28
Jefferson Elementary School	Leadership Development	30
Barton Nursing Students	Leadership Development	32
Heart of Kansas Family Health	Office Professionals-Customer Service	13
Case New Holland	Farm Machinery Repair	99
Case New Holland	2 WD Tractor Systems Over 150 HP	53
Case New Holland	Combine Productivity	87
Case New Holland	Planting Equipment	17
Case New Holland	Combine Hydraulic Systems	16
Case New Holland	Combine Electrical Systems	3
Case New Holland	Large Round Balers	21
Case New Holland	Precision Farming Systems	25

Workforce Partnership in Education Award

The College is highlighting the value of its workforce partners through the creation of an award that will annually honor a business or organization partner.

- Award recipients are selected by a panel of Barton administrators from nominations submitted by Workforce Training & Community Education Division staff.

- Criteria for selection cover a wide swath of partnership involvement and/or contributions to programs and industries.
- Recipients of the semiannual award are invited to a luncheon where their award is presented. They will also attend a special dinner with College and BCC Foundation Board members toward the end of the year.

2013 Partners in Education Awards:

St. Rose Ambulatory & Surgery Center

A shining example of a mutually beneficial relationship is with St. Rose Ambulatory and Surgery Center since the college opened in 1969. Starting in 1966, the college teamed up with what was then known as the Dominican School of Nursing and decided a nursing curriculum would be established at Barton once it opened. Sister Mary Ann Klein, who worked at the Dominican School of Nursing, became the first Director of Nursing at Barton and the relationship has grown from that first connection so many years ago.

Barton's partnership with St. Rose has flourished to provide real-world work experiences for Barton students. St. Rose serves as a clinical site for many healthcare programs at Barton. Recently, St. Rose converted from a full service hospital to an ambulatory surgery center and donated many pieces of equipment to Barton's healthcare programs for training purposes.

Ellsworth Correctional Facility

Time behind bars is not intrinsically effective at reforming inmates. If an inmate's situation hasn't changed upon release, the statistics say it's likely he or she will end up behind bars once again.

Ellsworth Correctional Facility and Barton Community College have long known this to be true, and stand as proud partners wielding the life-changing power of education where it's arguably needed most. The organizations have been working together toward that goal of providing educational opportunities to inmates since 2001.

The following is a link to video made to promote the partnership and the award:

http://www.youtube.com/watch?v=SgkBtnWOqaU&feature=share&list=UUesJPMzs88_id-63qjH3iXQ