2107 – Partnership Relations

The College will consider entering into partnerships where it provides services for financial return with public sector, taxing**,** for-profit, or not-for-profit organizations when the following conditions exist:

1. When not in violation of a College policy or a local, state or federal statute.

2. When directed by the College President.

3. Only when the partner is a public sector, taxing or not-for-profit organization and they have attempted, through reasonable efforts, to secure local service and have been unsuccessful.

4. Where there are mutually beneficial processes that benefit both organizations and offset or reduce some College costs.

5. Where there is a benefit to the College in terms of ongoing revenue streams, partnering, training, etc.

6. Where the client organization intends to maintain primary responsibility for ordinary, day-to-day operations. (In the case of technical support, College technical personnel will be involved with installation and upgrade of hardware and software, initial technical training and periodic operational maintenance.)

7. Where there is no long-term or material degradation in support of normal College activities. An Income and Expense Estimate will be prepared to determine anticipated impact on the College for all partnership arrangements.

(Based on policy 1107; revised and approved by President on 11/19/07)