## Public Relations and Marketing BAARTONY COMMUNITY COLLEGE

**Public Relations and Marketing** 



#### Inspire People to Better Themselves through Education

#### **BARTON COUNTY CAMPUS**

TARGET MARKETS

Traditional Students & Their Families Nontraditional Students Internal (students | faculty | staff) General Public

Geo: Barton County & surrounding six counties. Western KS to an extent.

#### FORT RILEY & FORT LEAVENWORTH CAMPUS

TARGET MARKETS

Military & Their Families\*

Internal (students | faculty | staff) General Public

Geo: Immediate areas (on post + surrounding communities)

\*Fort Leavenworth - families are primary.

**BARTonline.org** 

TARGET MARKETS

Transient

Traditional (online Associate Degree!)

**Out of State & International** 

#### **GRANDVIEW PLAZA CAMPUS**

TARGET MARKETS

**Retiring Military** 

**Military Officers** 

**Business / Industry / Public Organizations** 

Public Relations and Marketing



#### How do we reach them?

#### A very mixed bag of tricks. Traditional Media Digital Media Social Media

(Mix will always be custom built for the audience.)



# And here are the people making that happen every day!

#### Joe Vinduska Public Relations & Social Media Specialist



#### **ABOUT PR & MARKETING**

#### Joe - PR & Marketing Specialist

- Writing
- Photography
- Primary social media manager
- Manage highway sign
- NEW@Barton & other publications
- Public Calendar of Events

#### **Connie Wagner Graphic Designer**



#### **ABOUT PR & MARKETING**

#### **Connie - Graphic Designer**

- Assists Director with brand enforcement
- Generates new logos/graphics
- Designs countless publications
- Assembles display advertisements

#### Julie Munden Video Coordinator



#### **ABOUT PR & MARKETING**

#### Julie - Video Coordinator

- Video for social platforms
- TV commercials
- Editorial coverage of events
- "Cougar Pause" radio show
- Live streaming

#### Samantha Stueder Web Content Strategist



#### **ABOUT PR & MARKETING**

#### Sam - Web Content Strategist

- Manages organization and flow of websites
- Generates content for website
- Assists other web editors with content
- Ensures ADA compliance

#### Chelsea Mitchell Marketing Strategist



#### **ABOUT PR & MARKETING**

#### **Chelsea - Marketing Strategist**

- Assists Director with budget development
- Handles media buys and ad placement
- Manages progress on ongoing campaigns

## Rita Andress Graphic Design Specialist

#### Rod Knoblich Coordinator of Printing Services

&



#### **ABOUT PR & MARKETING**

#### Rita & Rod - Print shop stars (adopted)

- Design and print:
  - publications
  - posters
  - flyers
  - brochures
  - stationery
  - etc...

#### Brandon Steinert Director of Public Relations & Marketing

No pic needed... I'm right in front of you!

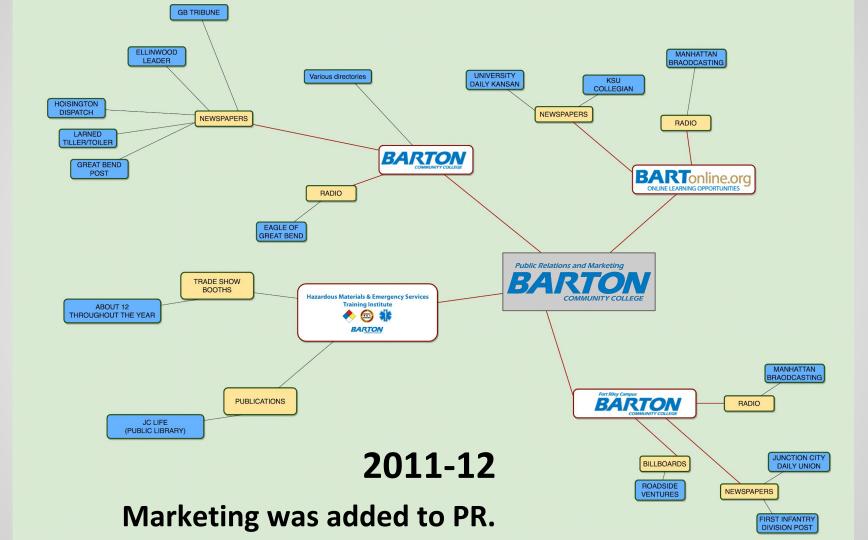
#### **ABOUT PR & MARKETING:**

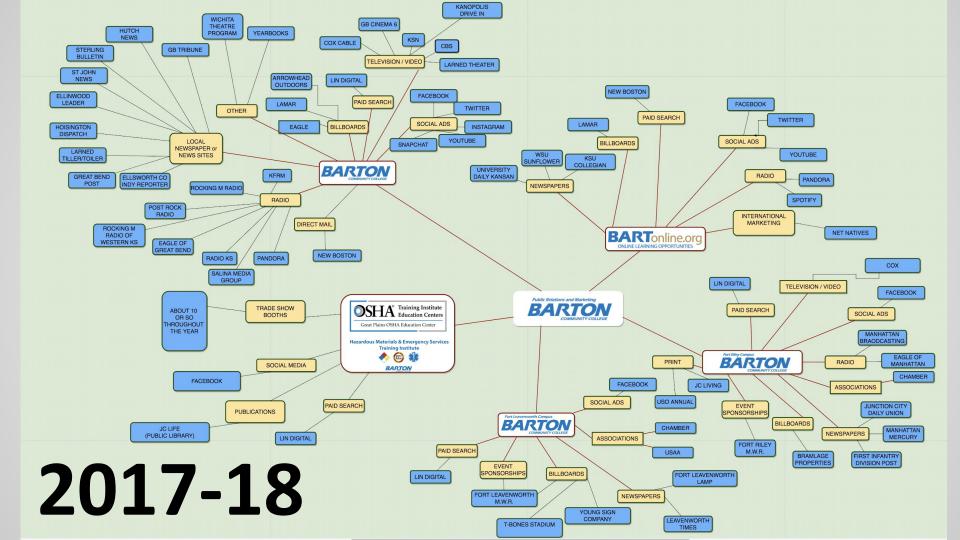
#### Brandon - Director of PR & Marketing

- Guides team & projects based on needs
- Crisis Communications
- Writing / Photography
- Helps with social media
- Community engagement
- Publications & Branding, etc.
- Freedom of Information Officer

## & Marketing Public Relations Department

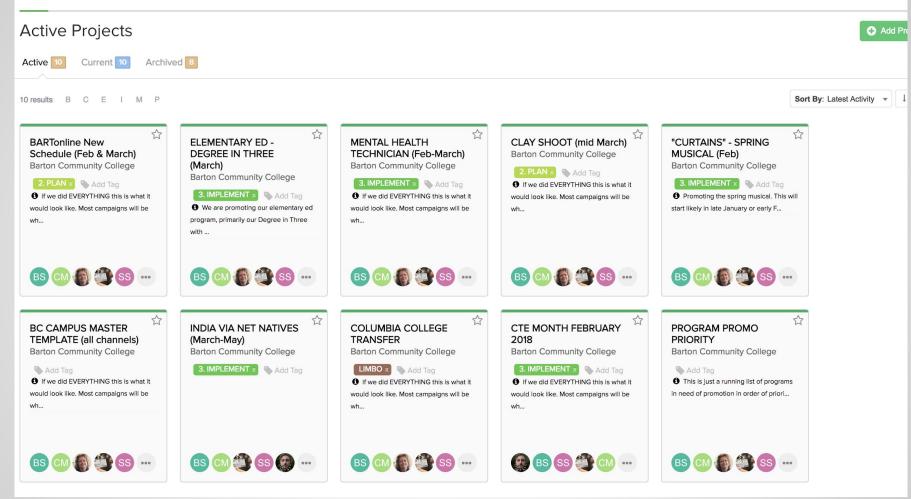
A very brief history...





#### **BRIEF HISTORY**

2011 Staff: 5 Social Media: 0 Ad platforms: 16ish 2019 Staff: 6 Social Media: 12 Ad platforms 70ish





MARCH				APRIL				MAY		
				ENROLLMENT						
				DAYS						
							MLT WEEK!	GRADUATION		
			BOL SPRING				MEI WEEK.	GIGADOATION		
			INTERSESSION							
					ENDOWMENT					
					CONCERT					
	ORIGINAL PLAY					ORIGINAL PLAY				
	AUDITIONS					SERIES				
AEF CAMPAIGN						SUMMER PLAY AUDITIONS				
CANTAIGH		CLAY SHOOT				Auginona				
				BOL NEW SCHEDULE!						
MARCH				APRIL				MAY		
		SPRING		SPRING		SPRING				
		SESSION 4		SESSION 5		INTERSESSION				-
MUSICAL /		SPRING					ENDOWMENT	FIELD OPS		FR
SPRING PLAY SECONDARY		BREAK		VORTEX DAY		CLAY SHOOT	CONCERT	DAY	GRADUATION	GRADUAT
NURSING			NACE	COMMUNITY	ORCHESTRA					
DEADLINE			NACE	CHOIR	CONCERT	LARNED	PLAY SERIES			
					CAP & GOWN	LEARNING				
				FAMILY DAY	PICKUP	CELEBRATION		FINALS WEEK!		
PTK in								SUMMER PLAY		
ТОРЕКА								AUDITIONS		
_										_
MARCH				APRIL				MAY		

### RIGHT NOW :-|

- Barton County Campus **8,163** Fort Riley **1,727**
- Fort Leavenworth 523
- BARTonline (going away) 724
- Barton HazMat & Occupational Safety 303
- The Shafer Gallery 829
- Barton Sports 2,170

# 13,715

# But wait... There's more!

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Post Reach February 22 - March 21

57,764 People Reached **• 48%** 



Videos February 22 - March 21

43,408 3-Second Video Views **1%** 



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**SOCIAL MEDIA:** Facebook Groups Adult Healthcare **427** Laboratory Technician 226 Dietician 16 Pharmacy Tech 11 Natural Gas 51 Early Childhood Education 137 Great Plains OSHA Education Center 53 Military Schools 55

#### **SOCIAL MEDIA:** Instagram

#### Barton County Campus **1,028** Barton Sports **1,173**

#### **SOCIAL MEDIA:** Twitter

#### Barton County Campus **1,914** Barton Sports **3,409**

#### **SOCIAL MEDIA:** Youtube

#### Barton County Campus **608** Barton Sports **120**

#### **SOCIAL MEDIA:** Overall Impressions



ADMISSION	DEGREES & PROGRAMS	STUDENT SERVICES	COMMUNITY	ABOUT BARTON
Sign Up For ENROLLMENT	DAYS! ③		APRI MA JUNE JUL	• • • • • • •
Become a Cougar!!  Request information Visit the campus Apply for admission	PROGRAMS of STUDY	alendar Y   MARCH 26-27 nal Play Series Auditions - Day One SDAY   MARCH 27	deadline appro	tion Clay Shoot early registrati aching 1 for Barton Theatre Original Pl
Cougar Athletics	WEDNES	n Tennis vs. New Mexico Military Institu SDAY   MARCH 27 n Softball vs. Pratt CC SDAY   MARCH 27	Docking Institu Barton Commu <u>\$1</u>	arices ite verifies ROI on taxes to unity College at \$2.76 for every s vocal masterclass,
Featured Events	© Free I	Bowling (Student Activity) arton TV ARTON SCALES TECHNICIAN	Performance o Meadowlark Pr Watch later Share	

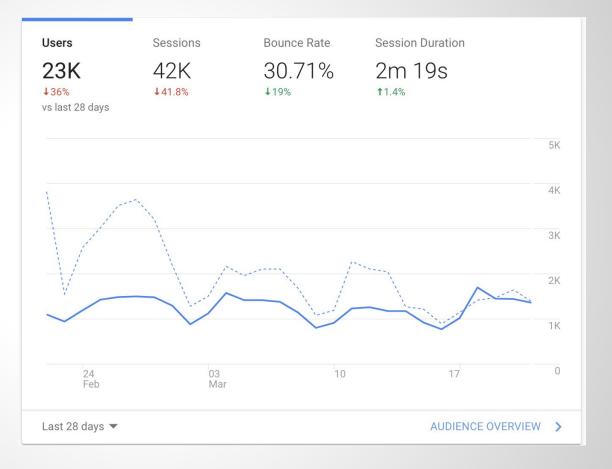
CALENDAR | SAFETY-TITLE IX | MAPS | DIRECTORIES | NEWS | PRIVACY

Search web, people, directories

Sessions by device Mobile Tablet Desktop 57.2% 35.6% 7.2% 12.5% ↓4.9% 12.3%

MOBILE OVERVIEW >

Last 28 days 🔻





Country	Users	% Users
1. 🔤 United States	22,880	91.45%
2. 🔝 India	222	0.89%
3. 🐼 Brazil	140	0.56%
4. 🥅 Germany	139	0.56%
5. 📰 Saudi Arabia	116	0.46%
6. 😻 South Korea	113	0.45%
7. Milippines	96	0.38%
8. (not set)	77	0.31%
9. 🔠 United Kingdom	74	0.30%
10. 🛃 Canada	67	0.27%
		view full report

		Acquisition			
Re	egion	Users 🕜 🛛 🗸	New Users 🕐	Sessions	
		<b>22,880</b> % of Total: 91.83% (24,915)	<b>17,716</b> % of Total: 90.78% (19,516)	<b>42,180</b> % of Total: 93.16% (45,277)	
1.	Kansas	10,709 (44.43%)	7,271 (41.04%)	<b>21,292</b> (50.48%)	
2.	Missouri	2,958 (12.27%)	<b>2,134</b> (12.05%)	<b>5,127</b> (12.16%)	
3.	Illinois	<b>1,301</b> (5.40%)	<b>992</b> (5.60%)	<b>1,891</b> (4.48%)	
4.	Texas	<b>1,070</b> (4.44%)	<b>847</b> (4.78%)	<b>1,630</b> (3.86%)	
5.	California	<b>815</b> (3.38%)	<b>662</b> (3.74%)	<b>1,393</b> (3.30%)	
6.	Florida	<b>479</b> (1.99%)	<b>380</b> (2.14%)	<b>836</b> (1.98%)	
7.	Oklahoma	<b>460</b> (1.91%)	<b>351</b> (1.98%)	<b>670</b> (1.59%)	
8.	Colorado	<b>458</b> (1.90%)	<b>335</b> (1.89%)	<b>740</b> (1.75%)	
9.	Virginia	<b>432</b> (1.79%)	<b>388</b> (2.19%)	<b>521</b> (1.24%)	
10.	North Carolina	<b>427</b> (1.77%)	<b>387</b> (2.18%)	<b>555</b> (1.32%)	

-	Age 🕜	Users 🧷 🔱 New Users 🧭
		<b>7,458</b> % of Total: 29.93% (24,915) % 5,933 % of Total: 30.40% (19,516)
	1. 25-34	<b>2,281 (30.50%) 1,809</b> (30.49%
	2. 18-24	<b>1,647 (22.02%) 1,198 (</b> 20.19%
	3. 35-44	<b>1,461 (19.54%) 1,187</b> (20.019
	4. 45-54	<b>1,122 (15.00%) 942</b> (15.88%
	5. 55-64	<b>661 (8.84%) 546</b> (9.20%
	6. 65+	<b>306 (4.09%) 251</b> (4.23%

		<b>7,907</b> % of Total: 31.74% (24,915)	<b>7,907</b> % of Total: 31.74% (24,915)
1.	female	4,347	55.22%
2.	male	3,525	44.78%

### Public Relations and Marketing BAARTOONS COMMUNITY COLLEGE

## **QUESTIONS?**